

Management Concentration

BUSINESS ADMINISTRATION (Comprehensive - No Minor Required)
 SCHOOL OF SCHOOL OF BUSINESS AND ECONOMICS (SBE)
 2017 - 2019 Catalog

REQUIRED FOR ADMISSION TO UPPER DIVISION (300/400-LEVEL SBE COURSES)

Students majoring in the SBE must be admitted to the school prior to enrolling in 300/400-level courses with the exception of 300/400 level economics courses. Students enrolling in 300/400 level economics courses only need to satisfy Econ 250 and Econ 251 prerequisite requirement.

To be admitted to SBE, students must first:

1. **Earn an overall grade point average of 2.3 or higher.** This requirement applies to all students, **including transfer students.** Coursework at previously attended **colleges** or universities will be included in GPA computations.
2. Complete the following courses with a cumulative **GPA of at least 2.0 receiving a grade of C- or higher:** ITS 108; ACCT 200, 201; BUS 270; ECON 250, 251.
3. Complete the following: WRIT 102, 209; COMM 110; and MATH 151 or Math 240.
4. All but 12 credits of the remaining University Studies requirements.

Students with majors offered by the SCHOOL OF BUSINESS AND ECONOMICS may not enroll in any of the courses listed in 2 or 3 on a Pass/Fail basis. The University Studies Mathematics requirement is satisfied by MATH 151 or 240.

All of the requirements stated above also apply to transfer students.

SUGGESTED SEMESTER BY SEMESTER COURSE PLAN

***Please note: This is just a guide. Use your advising report to make sure you are fulfilling all of your requirements.**

Year One Semester One

ITS 108	3
HHP 102	3
HHP 102 Lab	0
WRIT 102 (<i>pending placement</i>)	3
Any University Studies Courses	6
TOTAL	15

Year One Semester Two

COMM 110	3
ECON 250	3
MATH 151 (<i>pending placement</i>)	3
Any University Studies Courses	6
TOTAL	15

Year Two Semester One

ACCT 200	3
BUS 270 ²	3
ECON 251	3
Any University Studies Courses	6
TOTAL	15

Year Two Semester Two

ACCT 201 ¹	3
BUS 211	3
WRIT 209 ³	3
Any University Studies Courses	6
TOTAL	15

¹ Prerequisite: Acct 200 with a grade of at least a C-

² Prerequisite: ITS 108 with a grade of at least a C-

³ Prerequisite: WRIT 102 with a grade of at least a C- and completion of 30 college credits.

****Apply for admission into the SCHOOL OF BUSINESS AND ECONOMICS****

Acceptance into the SBE then allows registration in upper-division courses.

Complete graduation plan with advisor.

**Year Three
Semester One**

**Year Three
Semester Two**

BUS 380 (F,S)	3		BUS 363 (S)	3
FIN 320 (F,S)	3		Management Electives	6
BUS 370 (F,S)	3		Any University Studies Courses	6
Any University Studies Course	3			
Management Elective	3			
TOTAL	15		TOTAL	15

**Year Four
Semester One**

**Year Four
Semester Two**

BUS 382 (F)	3		BUS 495 (Capstone) (F,S)	3
BUS 405 (F)	3		BUS 430 (F,S)	3
BUS 483 (F)	3		Management Elective	3
Any University Studies Course	3		Any University Studies Courses	6
Management Elective	3			
TOTAL	15		TOTAL	15

66 Total Credits

SBE Required Core Courses (33 credits)

Dept.	No.	Course Name	Prerequisites	Sem. Offered
ITS	108	Business Computer Applications		F,S
MATH	151	Business Calculus (or MATH 240)	Qualified on Placement Test or MATH 102 (C- or higher)	F,S
ACCT	200	Financial Accounting		F,S,SS
ACCT	201	Managerial Accounting	ACCT 200	F,S,SS
BUS	211	Business Law I		F,S
BUS	270	Business Statistics	ITS 108 (C- or higher)	F,S
ECON	250	Principles of Microeconomics		F,S
ECON	251	Principles of Macroeconomics		F,S
BUS	370	Principles of Marketing	Admitted to SBE or SBE Permission	F,S
BUS	380	Principles of Management	Admitted to SBE or SBE Permission	F,S
FIN	320	Principles of Finance	Admitted to SBE or SBE Permission	F,S

Required Concentration Courses (18 credits)

BUS	363	Business Ethics & Social Responsibility	Admitted to SBE	S
BUS	382	Human Resource Management	Admitted to SBE	F
BUS	405	Entrepreneurship	Admitted to SBE	F
BUS	430	International Business	Admitted to SBE	F,S
BUS	483	Organizational Behavior & Development	Admitted to SBE; BUS 380	F
BUS	495	Strategic Management (Capstone)	Admitted to SBE; BUS 370; 380; FIN 320	F,S

And at least three of the following electives: (9 credits)

BUS	301	Study Abroad	Admitted to SBE	
BUS	306 ¹	Management Science	Admitted to SBE	F
BUS	340	Hospitality Management	Admitted to SBE	S (every other year)
BUS	341	Event Management	Admitted to SBE	S (every other year)
BUS	371 ²	Consumer Behavior	Admitted to SBE; BUS 370	S
BUS	400	Business Internship	Admitted to SBE	F,S,SS
BUS	411	Business Law II	Admitted to SBE; BUS 211	F (every other year)
BUS	484 ²	Marketing Strategy & Brand Management	Admitted to SBE; BUS 370	S
ECON	350 ⁴	Intermediate Microeconomics	ECON 250 and 251 or ECON 235	S
ECON	430	International Economics	ECON 250 and 251 or ECON 235	F
FIN	321 ¹	Managerial Finance	Admitted to SBE; FIN 320	S
TRSP	300 ³	Supply Chain Management	Admission to SBE	S

Notes:

- BUS 370, BUS 380 and FIN 320 cannot be taken at the same time as BUS 495.
- 120 total credits and 36 credits numbered 300 or higher are required for graduation.
- Students with more than one major in SBE must have a minimum 5 course difference between majors. The 5 or more courses that differ between majors must be a combination of required major/concentration courses and elective courses.