



Interview Preparation: ANSWERING QUESTIONS

STAR + LEARNING

SITUATION	Describe the specific situation. Set up your story.
ASK	What were you trying to accomplish? Tell who, what, when, where, and why (include only relevant details!).
A CTION	What did YOU do to solve the problem or meet the task?
Result	What happened? Specify numbers, volume, dollars, resolution, etc.
EARNING	Link the skills you demonstrated in this example. Tell how the employer is going to benefit from hiring you.

EXAMPLE:

- **Situation** In my previous position as an account manager, one of my co-workers quit on the spot, leaving our firm unattended accounts.
- TaskAlthough I already managed multiple accounts, I was assigned new accounts from my co-worker's
absence. I knew the workload was high, but important to maintain all contracts.
- Action I took some measures to destress. Then, I carefully evaluated my schedule and restructured my task list to ensure I could manage additional duties. Due to my planning, I was able to be present and available for the account stakeholders until we were able to hire a replacement.
- **Result** My co-workers were grateful we were able to effectively manage the extra work on short notice. Our accounts also positively unaffected by the staffing change.
- **Learning** During this time, I also learned the importance of prioritization and communication during high-volume periods.

TRY IT OUT!

Situation

Task

Action

Result

Learning

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